



**DISCOVER**

MEMBERSHIP  
OPPORTUNITIES  
OF

**CONNECT@RATA**

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**AS AT 22 NOVEMBER 2016**

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# WHAT DRIVES US

## OUR Vision:

Year after year, Rata will be widely recognised as being at the forefront of making business sustainability mainstream in New Zealand.

## OUR Mission:

Rata's primary role is to encourage New Zealand businesses to embrace and understand the value of business sustainability.

## OUR Business Values:

We conduct all of our business dealings in a professional, responsible manner with high standards of honesty, integrity and ethics.

## PROFESSIONAL SERVICES OFFERED



INFORMATIVE NETWORKING EVENTS



SUSTAINABLE CONSULTANCY

ETHICAL  
BUSINESS  
ALLIANCE

MEMBERSHIP



MEMBERSHIP : AUDITING : CERTIFICATION



# BACKGROUND INFORMATION

After conducting market research, a real need was identified for a **UNIQUELY NEW ZEALAND** sustainable programme with substance, and from this – the Rata Certification Programme was established.

Rata was developed by practically minded New Zealanders who created a programme that is **REAL, REALISTIC** and **RELEVANT**. The result provides a **CLEAR PATH** to certification that does not require a university degree to achieve!

While certification is still very important, Rata has gone on to develop other important initiatives that focus New Zealand businesses on **MAINSTREAMING BUSINESS SUSTAINABILITY**. Our key focus is to facilitate business development around values and ethics, honesty, people sustainability – company culture and well being, along with business, economic and environmental sustainability. We believe what Rata provides to New Zealand businesses is a sound investment tool that will add value to their **BUSINESS** and its **CULTURE**.

## OPPORTUNITIES RATA OFFERS

These opportunities can either be **collective**, a **combination of**, or a **single option**.

### NO 1: RATA SPONSORSHIP.

*Is for those corporate entities who wish to support Rata and work along side their existing foundation sponsor – Staples New Zealand Ltd.*

Future sponsors must have sustainability as part of their company **'DNA/ETHOS'** and be keen to lead by example and **WORK COLLABORATIVELY** with Rata and Staples to raise the awareness of **PEOPLE** and **BUSINESS** sustainability. Nationwide **EXCLUSIVE** one year rights are available per **INDUSTRY SECTOR**.

### NO 2: RATA SUPPORTERS NETWORK.

*Is for those corporate entities who wish to support Rata and its initiatives.*

Our Rata supporters will also gain **RECOGNITION** for their support through:

- > **PROMOTION** via our connect@rata events, and
- > **ADDING VALUE** to their customer base by supporting them to attend connect@rata events to be inspired and informed by our speakers.

### NO 3: CONNECT@RATA EVENTS.

*Clubs are established in Auckland, Hawke's Bay and Wellington. The Christchurch club was launched on 30 September 2016 and Nelson on the 19 August 2016.*

The launch of the **BLenheim CLUB** is on 11 November 2016 and the **DUNEDIN CLUB** on 4 November 2016.

### NO 4: RATA MEMBERSHIP.

*Multiple opportunities are available at various levels of commitment, ie:*

- > Self Evaluation;
- > Associate Member;
- > Member;
- > Premier Member, and
- > Ethical Business Alliance.

Membership fee levels are **CAPPED** for the **FIRST THREE YEARS**. This assurance is to give certainty for our members that we value their business and that we support their decision to become more sustainable.

### NO 5: RATA CONSULTANCY SERVICE.

*Our services include help in setting up company sustainable practices and guidelines.*

Along with help for procurement teams to set up their sustainable **PROCUREMENT PRACTICES**, and have Rata as a resource to evaluate Tender RFP responses from new and existing suppliers to make sure all information regarding sustainability is truthful and not **GREEN WASHING**.

### NO 6: SUSTAINABLE BUSINESS TRAINING PROGRAMME WORKSHOPS.

*These events will be on a quarterly basis – planned from March 2017.*

This concept has been developed to teach businesses how to **START** their sustainability journey and how to **INTRODUCE** the concept as a **BUSINESS PRACTICE**.

The main focus is to help businesses understand the implications of how business sustainability impacts on **ALL PARTS** of an organisation.

It will also encourage thought provoking discussion on what areas within the business have not received any, or little attention, thereby – **ULTIMATELY INSPIRING ACTION**.



# WHY CONNECT@RATA EVENTS WERE ESTABLISHED



**CONNECT@RATA** is about organisation representatives, along with their invited guests – coming together in an informal environment to understand and share knowledge on how **business sustainability impacts on all areas within any organisation.**

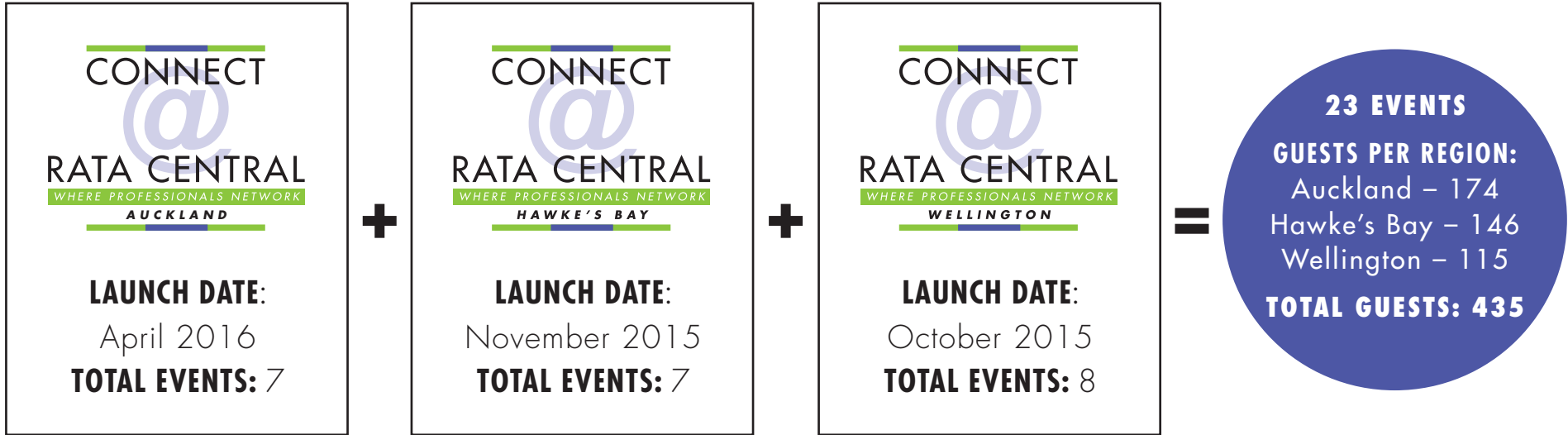
Events have been successfully operating in **Auckland, Hawke's Bay** and **Wellington** throughout 2016. South Island events have been established in **Nelson, Blenheim** and **Christchurch**. **Dunedin** will follow in February 2017.

## **KEY INGREDIENTS** for these events are:

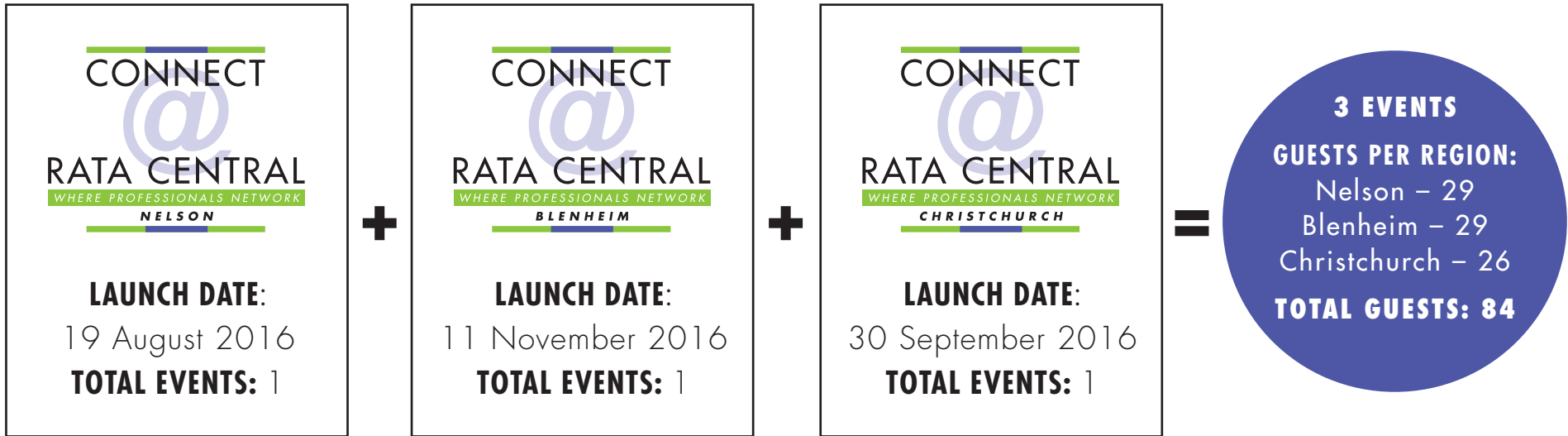
- : Being **informed** and **inspired** by high calibre speakers.
- : A wide range of **business issues** raised and discussed.
- : All industry groups encouraged to engage – whether they are from the **public** or **private** sectors.
- : Opportunities for different **management levels** and **roles** within organisations to attend.
- : **Extending invitations** to clients and suppliers to attend these events.
- : Building professional **relationships**.
- : Attendees are inspired, informed, introduced, referred and most of all – **VALUED**.

# SUMMARY OF EVENTS TO DATE

## NORTH ISLAND EVENTS from 15 October 2015 to 11 November 2016.



## SOUTH ISLAND EVENTS from 19 August to 11 November 2016.



BREAKDOWN OF DECISION MAKERS AT EVENTS	
between 15 October 2015 to 11 November 2016.	
<b>AUCKLAND:</b> Total Guests: 174 Total Decision Makers: 135	<b>HAWKE'S BAY:</b> Total Guests: 146 Total Decision Makers: 105
<b>WELLINGTON:</b> Total Guests: 115 Total Decision Makers: 99	<b>NELSON:</b> Total Guests: 29 Total Decision Makers: 19
<b>BLenheim:</b> Total Guests: 29 Total Decision Makers: 24	<b>CHRISTCHURCH:</b> Total Guests: 26 Total Decision Makers: 10
<b>TOTAL GUESTS: 519</b> <b>Business Decision Makers: 392</b> <b>This equates to 76% of guests were decision makers.</b>	

# SPEAKERS AT 2016 EVENTS







**DAVID ANDERSON**  
*Commercial Relationship Manager*





**CHRIS O'REILLY**  
*Chief Executive*






**EDWARD BOSTOCK**  
*Partner*





**SCOTT SMITH**  
*Solicitor*







**SARAH BROWN**  
*HR and Engagement Manager*






**ZANE MORTON**  
*NZ Sales Manager,  
Product Manager – Door-to-More™*





**KY HACKER**  
*Senior Strategist*





**PAUL DAVIES**  
*Head of Intellectual Property*





**JONTI RHODES**  
*General Manager Supply Chain,  
Facilities & Environmental Management*







**JAMES SHAW**  
*Green Party Co-leader*





**JULIE ANNE GENTER**  
*MP*





**CHRIS TILL**  
*Chief Executive*





**ISLAY RACKHAM**  
*Business Development Manager*



**ZOE WALLIS**  
*Economist*



**LAUREL MCLAY**



**MARAMA FOX**  
*Maori Party Co-leader*



**VIV BULL**  
*Culture and Capability Manager*



**MICHEL DE VOS**  
*Infrastructure Services Manager*



**GRANT ROSEWARNE**  
*Chief Executive*



**SHARON HUMPHREYS**  
*Chief Executive*



**JAMIE THOMPSON**  
*Eastern North Island  
Regional Manager*



**SAMUEL HALL**  
*Business Development Executive*



**MATT HILLAS**  
*Business Development Manager*



**TOM RUDDENKLAU**  
*General Manager*

## RATA IS SEEKING SPEAKERS FOR 2017

If you are proactive around sustainability and wish to share your story please email: [sandra@ratacert.co.nz](mailto:sandra@ratacert.co.nz) or call 04 478 4228 for further information.



# ORGANISATIONS WHO HAVE ATTENDED IN 2016

- : AB Equipment Ltd, Distributor.
- : Absolute Energy Ltd.
- : ACCO New Zealand Ltd.
- : ACMA Industries Ltd.
- : All Directions Ltd.
- : Animal Medical Centre.
- : Anyware Web Design.
- : ANZ | Business Banking.
- : Ashbec Trading and Co Ltd.
- : ASB Bank Ltd.
- : AskYourTeam.
- : Auckland Tourism, Events and Economic Development (ATEED).
- : BDO Central (NI) Ltd – Napier.
- : Bidvest Nelson.
- : Blenheim Sun.
- : Book Assist Ltd.
- : Booking Rooster.
- : Bramwell Grossman Lawyers.
- : Brebner Print.
- : BrewGroup Ltd.
- : CarbonScope Ltd.
- : Cathedral Cove Naturals Ltd.
- : CERES Organics.
- : Chrysalis Enterprise.
- : Clean Earth Ltd.
- : Compass Liquor Ltd.
- : Cooke Industries Ltd.
- : Core Consulting.
- : CORLIGHT™ Programmes.
- : Cottonsoft Ltd.
- : Crombie Lockwood (NZ) Ltd.
- : Custom-Pak Ltd – Christchurch.
- : Dairyworks Ltd.
- : DHL Global Forwarding (NZ) Ltd.
- : DRUG ZERO.
- : ECL Group.
- : ER Resolutions.
- : Environment Canterbury.
- : Eurofins NZ Laboratory Services Ltd – Auckland.
- : Eurofins ELS Ltd – Christchurch.
- : Eurofins-ELS – Wellington.
- : Everedge IP.
- : Extreme Global – Freight Transport Company.
- : Farmlands Support Office.
- : Federation of Maori Authorities Inc.
- : Fire Emergency Training Solutions.
- : First Light Foods.
- : FIRST Security.
- : Fisher & Paykel Healthcare Ltd.
- : FlowMotion Ltd.
- : Format Print.
- : Fusion Interiors Ltd.
- : Go Green LED Lighting Specialists Ltd.
- : Goodman Property Services (NZ) Ltd.
- : Grace Associates Ltd.
- : Graham Greene Ltd.
- : Green Sky Waste Solutions.
- : Habitat Biodiversity and Pest Management Ltd.
- : Hampidjan New Zealand Ltd.
- : Hastings City Business Association.
- : Hawk.
- : Hawke's Bay Regional Council.
- : Hawke's Bay Technologies Ltd.
- : Hawke's Bay District Health Board.
- : Huhtamaki New Zealand Ltd.
- : Human Resources Institute of New Zealand.
- : Hutt City Council.
- : Indelible | Film & Video Marketing.
- : Indevin New Zealand Ltd.
- : Innocent Packaging.
- : Interwaste Wellington.
- : InZone Industries Ltd.
- : Jones Business Solutions Ltd.
- : Kapiti Coast District Council.
- : Kia Motors (NZ) Ltd.
- : Kilmarnock Enterprises.
- : Kiwibank Ltd.
- : KiwiRail – Christchurch.
- : Kraft Heinz Watties.
- : Kyle Symons Electricians Ltd.
- : L'Oreal New Zealand Ltd.
- : Lawson's Organic Farms Ltd.
- : Love to Grow.
- : Mainfreight Air and Ocean – Napier.
- : Marlborough Chamber of Commerce.
- : Marlborough District Council.
- : Meadow Mushrooms Ltd.
- : Mental Health Foundation of New Zealand.
- : Ministry for the Environment.
- : Mitre 10 MEGA Porirua.
- : Napier City Council.
- : Napier Inner City Business INC.
- : NCI Packaging (NZ) Ltd.
- : Nelson Airport Ltd.
- : Nelson City Council.
- : New Zealand Asian Leaders.
- : New Zealand Natural Juice Company Ltd.
- : NZ Window Shades Ltd.
- : NOW IT NZ Ltd – Wellington.
- : NZ Bookkeepers Association.
- : New Zealand King Salmon.
- : New Zealand – Antipodeans.
- : Oceania Dairy Ltd.
- : ODYSSEY New Zealand.
- : Oji Fibre Solutions – FULLCIRCLE.
- : Packaging Council of New Zealand (PAC.NZ).
- : PATAKA ART + MUSEUM.
- : PICs Peanut Butter.
- : Porirua City Council.
- : Port of Napier Ltd.
- : Pricewaterhouse Coopers New Zealand – Hawke's Bay.
- : Profruit (2006) Ltd.
- : Ravensdown Fertiliser Co-operative.
- : Regus – Wellington Region.
- : Richards Partners.
- : Rush Munro's of NZ Ltd.
- : Sacred Hill Vineyards Ltd.
- : Safe Air Ltd.
- : Saint Clair Family Estate.
- : Scholastic New Zealand.
- : Sealord Group Ltd.
- : Seresin Estate.
- : Sidekick Chartered Accountants.
- : Smart Alliances Ltd.
- : Smart Energy Solutions.
- : SMS Consultants Ltd.
- : Soar Printing.
- : Social Kiwi.
- : Spicers Paper – Wellington.
- : Staples New Zealand Ltd.
- : Storepro Solutions Group.
- : Sun Electrical Mapua.
- : SunFresh Natural (PMConsultancy Ltd).
- : Tank Marketing and Design.
- : Te Puni Kokiri.
- : The Drug Detection Agency.
- : The Green Party of Aotearoa New Zealand.
- : The Maori Party of Aotearoa, New Zealand.
- : Time 4 You.
- : TNL International – Nelson.
- : Tracy's Hair Design.
- : Unison Networks Ltd.
- : Upper Hutt City Council.
- : Venn Group.
- : Viscosity Limited (Marlborough Winemakers).
- : Vodafone New Zealand Ltd.
- : Volkswagen New Zealand.
- : Volvo Cars New Zealand.
- : Waipuna Hotel and Conference Centre.
- : Wairoa District Council.
- : Wangapeka Cheese.
- : WE Compost.
- : Weleda (NZ) Ltd.
- : Wellington Chocolate Factory.
- : Wiki Skincare – Est.2014.
- : Wright Sprouts.

# GOALS FOR EVENTS BETWEEN 1 FEBRUARY TO 30 NOVEMBER 2017

**GOAL 1:** To hold **37 regional events**.

2017 NORTH ISLAND EVENTS	EVENTS PER REGION
Auckland	10
Hawke's Bay	5
Wellington	7
<b>Total:</b>	<b>22</b>

2017 SOUTH ISLAND EVENTS	EVENTS PER REGION
Nelson	4
Blenheim	4
Christchurch	4
Dunedin	3
<b>Total:</b>	<b>15</b>

**GOAL 2:** Increase the **average guest attendance by 5 attendees** per North Island event for 2017.

2017 NORTH ISLAND EVENTS	2016 AVERAGE PER REGION	2017 GOAL PER REGION	ANNUAL GOAL PER REGION
Auckland	25	30	300
Hawke's Bay	21	26	130
Wellington	14	19	133

**GOAL 3:** Achieve an **average of 25 attendees** per South Island event for 2017.

(ie: Nelson, Blenheim and Christchurch: 100 guests per region + Dunedin: 75 = **Total: 375 guests**).

**GOAL 4:** By the 30 November 2017 **60% of attendees will be members** and the balance casuals and guests.

**GOAL 5:** All events to be promoted through Rata Social Media (facebook and linkedIN) and the Rata database of 7,500+.



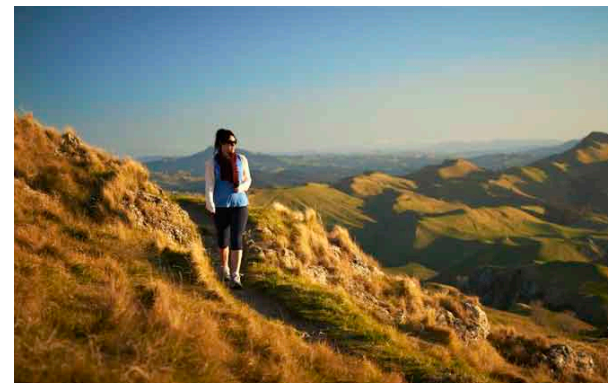
# REGIONAL VENUES

Regional dates and times are on the following page.  
Maximum guest limit at each venue is 35 attendees.

**AUCKLAND:** Fisher House, 117 Kerwyn Ave, Highbrook, Auckland.



**HAWKE'S BAY:** No.5 Cafe & Larder, 248 State Highway 2, Mangateretere, Hastings.



**WELLINGTON:** Gear Homestead, 1 Okowai Road, Porirua.



**PHOTO CREDITS:** Rata would like to thank the following organisations for providing the images used to showcase the Connect@Rata regions –  
: AUCKLAND – Goodman Property Services (NZ) : HAWKE'S BAY – Hawke's Bay Regional Council : WELLINGTON – Porirua City Council : NELSON – Nelson Regional Development Agency (NRDA)  
: BLENHEIM – MarlboroughNZ.com : CHRISTCHURCH – Christchurch City Council, City Promotions : DUNEDIN – Dunedin NZ.

**NELSON:** The Honest Lawyer Country Pub, 1 Point Road, Monaco, Nelson.



**BLENHEIM:** Scenic Hotel Marlborough, 65 Alfred Street, Blenheim.



**CHRISTCHURCH:** Heartland Hotel Cotswold, 88/96 Papanui Road, Merivale, Christchurch.



**DUNEDIN:** Scenic Hotel Southern Cross, 118 High Street, Dunedin.






# 2017 EVENT DETAILS

These Connect@Rata event dates may change due to unforeseen circumstances. The Rata team will endeavour to reschedule, but this cannot be guaranteed.

## NORTH ISLAND EVENTS from 1 February to 30 November 2017.




**FREQUENCY OF EVENTS:**  
Monthly – breakfasts.

**2017** Tuesday, 14 February.  
**DATES:** Tuesday, 14 March.  
Tuesday, 11 April.  
Tuesday, 9 May.  
Tuesday, 13 June.  
Tuesday, 11 July.  
Tuesday, 8 August.  
Tuesday, 5 September.  
Tuesday, 10 October.  
Tuesday, 14 November.

**TIME:** 7:30am to 9am.

**VENUE:** Fisher House,  
117 Kerwyn Ave,  
Highbrook, Auckland.

**PLEASE NOTE:**  
The venue is limited to a maximum of 35 guests. We may introduce an additional lunch event on the same day as demand increases.



**FREQUENCY OF EVENTS:**  
Bi-monthly – breakfasts with option for lunch events if required.

**2017** Tuesday, 28 March.  
**DATES:** Tuesday, 16 May.  
Tuesday, 25 July.  
Tuesday, 26 September.  
Tuesday, 28 November.

**TIME:** Breakfast: 7:30am to 9am.  
Lunch: 12 noon to 1:30pm.

**VENUE:** No.5 Cafe & Larder,  
248 State Highway 2,  
Mangateretere, Hastings.

**PLEASE NOTE:**  
Rata reserves the right to change the breakfast to a lunch if the speaker is from out of town and prefers to fly in the morning of the event.



**FREQUENCY OF EVENTS:**  
6 weekly – breakfasts.

**2017** Thursday, 23 February.  
**DATES:** Thursday, 6 April.  
Thursday, 18 May.  
Thursday, 29 June.  
Thursday, 10 August.  
Thursday, 21 September.  
Thursday, 9 November.

**TIME:** 7:30am to 9am.

**VENUE:** Gear Homestead,  
1 Okowai Road, Aotea,  
Porirua.

**PLEASE NOTE:**  
Rata will increase the number of events as demand increases.

## SOUTH ISLAND EVENTS from 1 February to 30 November 2017.



**FREQUENCY OF EVENTS:**  
Quarterly lunch events.

**2017** Tuesday, 28 February.  
**DATES:** Tuesday, 30 May.  
Tuesday, 29 August.  
Tuesday, 21 November.

**TIME:** 12 noon to 2:30pm.

**VENUE:** The Honest Lawyer  
Country Pub,  
1 Point Road, Nelson.



**FREQUENCY OF EVENTS:**  
Quarterly lunch events.

**2017** Friday, 3 March.  
**DATES:** Friday, 23 June.  
Friday, 4 August.  
Friday, 20 October.

**TIME:** 12 noon to 2:30pm.

**VENUE:** Scenic Hotel Marlborough,  
65 Alfred Street,  
Blenheim.




**FREQUENCY OF EVENTS:**  
Quarterly lunch events.

**2017** Tuesday, 21 February.  
**DATES:** Tuesday, 23 May.  
Tuesday, 22 August.  
Tuesday, 31 October.

**TIME:** 12 noon to 2:30pm.

**VENUE:** Heartland Hotel  
Cotswold,  
88/96 Papanui Road,  
Merivale, Christchurch.

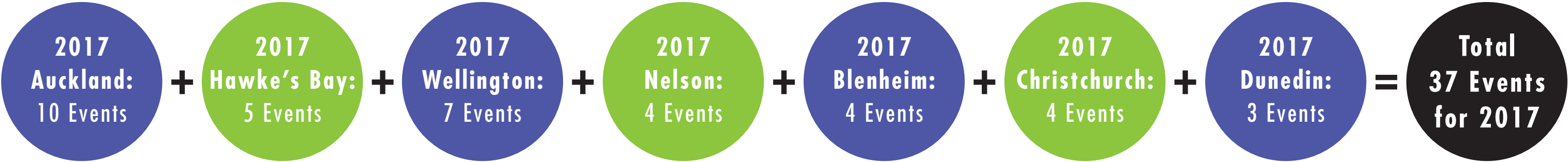


**FREQUENCY OF EVENTS:**  
Three lunch events.

**2017** Friday, 10 February.  
**DATES:** Friday, 12 May.  
Friday, 3 November.

**TIME:** 12 noon to 2:30pm.

**VENUE:** Scenic Hotel Southern  
Cross, 118 High Street,  
Dunedin.





**Highbrook, Auckland**



**Te Mata Peak, Havelock North**



**Pauatahanui Inlet, Porirua**

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# 2017

# MEMBERSHIP

# OPPORTUNITIES

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**Sand-dunes, Farewell Spit, Nelson**



**Vineyard, Marlborough**



**Curators House, Botanic Gardens, Christchurch**



**Fashion show, Dunedin**



# MEMBERSHIP ENTITLEMENTS

## STANDARD MEMBERSHIP:

- Personalised organisation **Membership Logo and Certificate** with unique ID. This will be provided in PDF file format to use on company collateral verifying your membership.
- One **Quarter Page Company Advert** in the C@R 'Sponsors, Supporters Network and Members' book which will be circulated quarterly to the C@R national membership and the Rata national database (circulation: 7,500+).
- One Seat** Advanced Reservation per event.
- Opportunities are available to **purchase additional seats** for staff and/or clients and suppliers.
- Opportunities to **visit other regions**. When travelling around New Zealand on business you can transfer your reservation to visit another regional event of your choice to meet and engage with other members and their guests.

## PREMIER MEMBERSHIP:

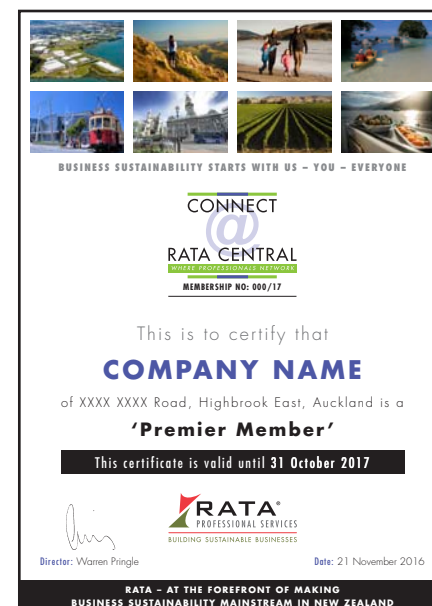
- Personalised organisation **Membership Logo and Certificate** with unique ID. This will be provided in PDF file format to use on company collateral verifying your membership.
- One **Page Spread (2 x A4) Company Profile** in the C@R 'Sponsors, Supporters Network and Members' book which will be circulated quarterly to the C@R national membership and the Rata national database (circulation: 7,500+).
- Multi Seat Advanced Reservations** per event. Options can include:
  - Rotation of organisation representatives** attending each event.
  - One organisation representative** and guest clients and/or suppliers.
  - Two organisation representatives** and guest clients and/or suppliers.
- Opportunities to **visit other regions**. When travelling around New Zealand on business you can transfer your reservation/s to visit another regional event of your choice to meet and engage with other members and their guests.

If you wish to **TRANSFER** your reserved seat allocations, please contact us on 04 478 4228 or email: [sandra@ratacert.co.nz](mailto:sandra@ratacert.co.nz).

### Membership Logo Example



### Membership Certificate Example



### 'Company Profiles for Sponsors, Supporters Network and Members' Book Example



'Member' Company Advert Example.

'Premier Member' Company Profile Example.



# STANDARD MEMBERSHIP 2017 MULTI SEAT INVESTMENT OPTIONS



## AUCKLAND – 10 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
1 seat	\$74.75	\$62.29	\$747.50
2 seats	\$134.56 <sup>1</sup>	\$112.13	\$1,345.60



## HAWKE'S BAY – 5 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
1 seat	\$74.75	\$31.15	\$373.75
2 seats	\$134.56 <sup>1</sup>	\$56.07	\$672.80



## WELLINGTON – 7 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
1 seat	\$74.75	\$43.60	\$523.25
2 seats	\$134.56 <sup>1</sup>	\$78.49	\$941.92



## NELSON – BLENHEIM – CHRISTCHURCH 4 Events.

RESERVED SEAT OPTIONS PER EVENT /PER REGION	THE INVESTMENT		
	PER EVENT/ PER REGION	MONTHLY PER REGION	ANNUAL (Paid in Full)
1 seat	\$74.75	\$24.92	\$299.00
2 seats	\$134.56 <sup>1</sup>	\$44.85	\$538.24



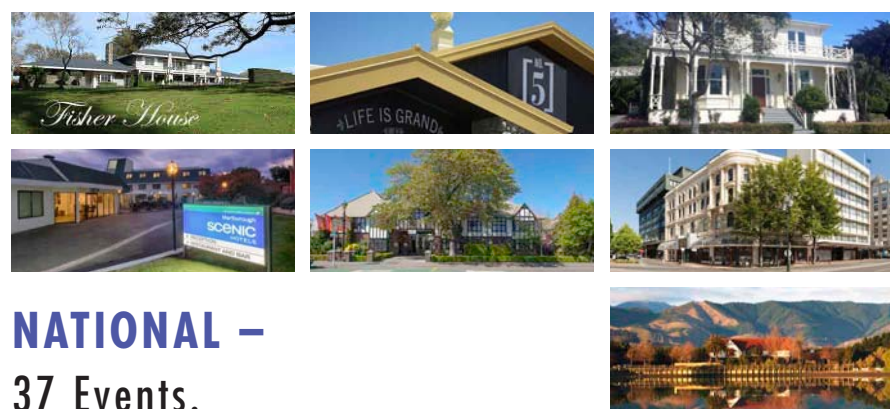
## DUNEDIN – 3 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
1 seat	\$74.75	\$18.69	\$224.25
2 seats	\$134.56 <sup>1</sup>	\$33.64	\$403.68

**PLEASE NOTE:** All prices are GST Inclusive and the Group Booking Reward Scheme Discount applies as detailed above. **Investment Discount Key:** (1) For 2 seats a 10% discount applies.



# PREMIER MEMBERSHIP 2017 MULTI SEAT INVESTMENT OPTIONS



## NATIONAL – 37 Events.

RESERVED SEAT OPTIONS PER EVENT /PER REGION	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
2 seats	\$134.56 <sup>1</sup>	\$414.89	\$4,978.72
3 seats	\$190.62 <sup>2</sup>	\$587.74	\$7,052.94
4 seats	\$239.20 <sup>3</sup>	\$737.53	\$8,850.40



## AUCKLAND – 10 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
2 seats	\$134.56 <sup>1</sup>	\$112.13	\$1,345.60
3 seats	\$190.62 <sup>2</sup>	\$158.85	\$1,906.20
4 seats	\$239.20 <sup>3</sup>	\$199.33	\$2,392.00



## HAWKE'S BAY – 5 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
2 seats	\$134.56 <sup>1</sup>	\$56.07	\$672.80
3 seats	\$190.62 <sup>2</sup>	\$79.42	\$953.10
4 seats	\$239.20 <sup>3</sup>	\$99.67	\$1,196.00



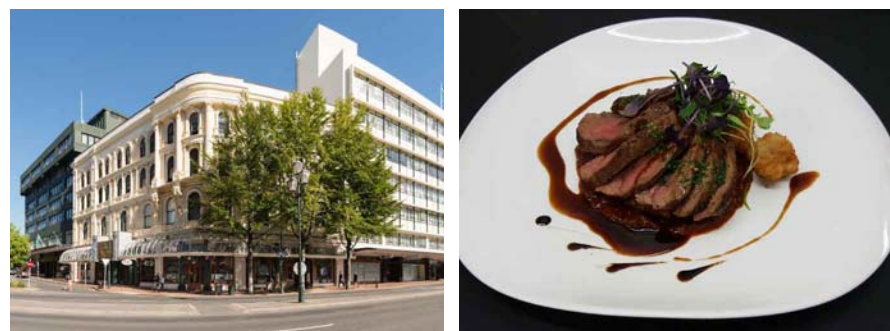
## WELLINGTON – 7 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
2 seats	\$134.56 <sup>1</sup>	\$78.49	\$941.92
3 seats	\$190.62 <sup>2</sup>	\$111.19	\$1,334.34
4 seats	\$239.20 <sup>3</sup>	\$139.53	\$1,674.40



## NELSON – BLENHEIM – CHRISTCHURCH 4 Events.

RESERVED SEAT OPTIONS PER EVENT /PER REGION	THE INVESTMENT		
	PER EVENT/ PER REGION	MONTHLY PER REGION	ANNUAL (Paid in Full)
2 seats	\$134.56 <sup>1</sup>	\$44.85	\$538.24
3 seats	\$190.62 <sup>2</sup>	\$63.54	\$762.48
4 seats	\$239.20 <sup>3</sup>	\$79.73	\$956.80




## DUNEDIN – 3 Events.

RESERVED SEAT OPTIONS PER EVENT	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
2 seats	\$134.56 <sup>1</sup>	\$33.64	\$403.68
3 seats	\$190.62 <sup>2</sup>	\$47.66	\$571.86
4 seats	\$239.20 <sup>3</sup>	\$59.80	\$717.60

**PLEASE NOTE:** All prices are GST Inclusive and the Group Booking Reward Scheme Discount applies as detailed above. **Investment Discount Key:** (1) For 2 seats a 10% discount applies. (2) For 3 seats a 15% discount applies. (3) For 4 seats a 20% discount applies.

# OTHER INVESTMENT OPPORTUNITIES


## Additional Organisation Promotion via Social Media – Facebook and LinkedIn Posts



**Rata Sustainable Certification Programme** shared a link.  
Published by Sandra Pringle [?] • 1 February at 13:30 •

**Meet Sam Hall, Business Development Executive from Staples New Zealand Limited:**

Sam has extensive experience in business development and is an integral part of the Staples New Zealand Wellington team based in Hutt Park Road, Lower Hutt. Sam always goes the extra mile for his clients and makes it his business to fully understand their needs and advise solutions accordingly .... [see more](#)



SOCIAL MEDIA OPPORTUNITIES FOR 2017	THE INVESTMENT		
	PER EVENT	MONTHLY	ANNUAL (Paid in Full)
4 opportunities between February to November inclusive	\$115.00	\$38.33	\$460.00
10 opportunities between February to November inclusive	\$115.00	\$95.83	\$1,150.00

**PLEASE NOTE:** All prices are GST Inclusive.

## Access to Connect@Rata Databases

	THE INVESTMENT		
	PER REGION	MONTHLY	ANNUAL (Paid in Full)
NATIONAL: 7 regions	\$230.00	\$134.16	\$1,610.00
REGIONAL:	\$230.00	\$19.16	\$230.00

**PLEASE NOTE:** All prices are GST Inclusive.



Rata acknowledges the support of our foundation sponsor.



**[www.staplesnz.co.nz](http://www.staplesnz.co.nz)**

To learn more about Rata and keep up to date with events – check out:

 [facebook.com/ratacert](https://facebook.com/ratacert)

 LinkedIn Company Page – [Connect@Rata Central](#)



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RATA – AT THE FOREFRONT OF MAKING  
BUSINESS SUSTAINABILITY MAINSTREAM IN NEW ZEALAND

**CONNECT WITH US FOR NETWORKING EVENTS, CONSULTANCY, AUDITING AND CERTIFICATION**

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